

Is CSP with Uncommon Solutions right for me?

Experience the Uncommon difference



Uncommon Facts

Founded 2002

Microsoft Gold Partner since 2004

30 employees across multiple technology disciplines

Serving the Rocky Mountain Region and the U.S.

Remarkably Human IT



Uncommon CSP Customer Benefits

- **Direct Access to a Self-Service Portal**
- **Discounts on Services**
- **Flexibility** (adjust user accounts daily, only pay for what you consume)
- **Visibility & Guidance** (Access to a team of SME's across the full Microsoft stack)

What to consider when exploring a move to CSP

Growing Pains - CSP is ideal if you are "on the cusp" Whether that's between your on-premise Exchange Server and going online, on your way toward the 300-user limit and considering Enterprise , or perhaps on an Enterprise Agreement for years, but not meeting the criteria or just not seeing the value of a renewal.

Flexibility - If terms of your EA and the process for fine tuning license counts is costing you more than the couple of percentage points your volume discounts save you, CSP gives you the ability to adjust simply and easily

Guidance - Many of our CSP clients have hard decisions to make - between product bundles or add-on combinations, between Premium and Enterprise, and complicated decisions for external users, guest users, and users of differing functions and technical competencies. Uncommon's team is a consulting organization first, not a deep discount software wholesaler.

Savings on total cost - It is true that national software resellers can sometimes offer the same products at a deeper discount, but these price differences are generally small and insignificant percentages. Our clients often realize a much larger savings based on what they buy and how we align Microsoft's Stack to your needs rather than how we minimize the pricing on individual line items. The ROI on CSP is compounded - sometimes - by savings on professional services, and don't forget the savings of your IT team's valuable time.

Opportunity Cost - Most of all, remember that Microsoft's toolset is leverage and your return on investment comes not only from minimizing the expense, but maximizing your return. With the right partner and guidance, a little fine tuning and guidance can make a huge difference in your return from a n investment in Microsoft Solutions.

UNCOMMON Believes: *At least 50% of any solution lies in clearly defining the problem.*



Contact us today to get started!

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